





RIFFLE & ASSOCIATES, Inc.
Lighting Manufacturer Representative

www.riffleassoc.com



Manufacturer	Description	Min. Bill	Freight Allowance
 1882 LIGHTING A QSSI Company	Territory: All Ohio LED products, Outdoor, Poles, Landscape, Hazardous, High Bays	\$150 if under, \$25 fee	Fixtures \$5,000 Poles Plus Freight
	Territory: All Kentucky, All Ohio Interior, Exterior, Healthcare, Emergency, Industrial	\$300	\$2,000
 amerlux A Delta Group Company	Territory: Cincinnati, Dayton Architectural, Architectural Downlights, Track & Linear, Exterior Decorative Site & Bollards	\$500 if under, \$75 fee	\$4,000
	Territory: All Kentucky, All Ohio Commercial & Consumer Lighting Products, Specializing in a Wide Variety of Products to Support the Growing Adoption of Energy Efficient LED Applications.		
 Atlantic INDUSTRIAL A QSSI Company Since 1985	Territory: All Kentucky, All Ohio Interior, Exterior, Commercial, Industrial		
	Territory: All Ohio American made outdoor lighting products	\$0	\$1,000
	Territory: All Ohio Electrical vehicle charging by Light Efficient Design	\$0	\$5,000
	Territory: Columbus, Cincinnati, Dayton, Toledo Architectural, Small Aperture Downlights, New Cylinders, Multiple Optics, New Construction, Renovation, Made In America	\$0	\$2,000
	Territory: Cincinnati, Dayton, Cleveland, Akron, Canton Contractor & Stock Interior and Exterior products, Exterior-Area Lights, Canopy, Barn Lights, Wall Packs, Floods, Interior-Highbays, Troffers, Surface & Suspended Ambient. Retrofit Downlights, Jelly Jars	\$0	\$3,000 Poles Plus Freight
	Territory: All Kentucky, Cincinnati, Dayton, Cleveland, Akron, Canton Commercial Specification Interior & Exterior, Exterior-Site Lighting, Roadway, Streetscape, Area Lights. Wall packs, Flood Lighting. Canopy Lighting, Interior-Troffers, Downlights, Linear, Highbays	\$0	\$3,000 Poles Plus Freight
	Territory: Cincinnati, Dayton Architectural, Small Aperture Downlights, new Cylinders Multiple Optics. New construction, renovation. Made in America	\$100	\$1,500
	Territory: All Kentucky, All Ohio Contemporary designed lighting. Pendants, Vanity, Chandeliers, Flush Mounts, Sconces, Lamps, Custom and LED products.	\$150 if under, \$15 fee	\$1,500
	Territory: Cincinnati, Dayton Specification Grade Interior, Interior Ambient. Recessed & Linear	\$250	\$5,000
	Territory: All Ohio Full Range Life Safety - Exit and Emergency	\$0	\$1500 *Inverters Plus Freight*
	Territory: All Ohio & Kentucky Full Offering of Commercial Lighting, Troffers, High-Bays, Downlights, and Exterior	\$0	\$1,750
	Territory: All Ohio Manufacturer of Residential, Commercial/Industrial, and Horticultural LED Lighting for Indoor and Outdoor Applications	\$0	Call For Freight Allowance
	Territory: All Ohio, All KY, Southern IN Foscarini imagines, develops and produces decorative lamps: night and day, whether they're on or off, they seduce, surprise and inspire. Foscarini lights are conceived as design objects that transform spaces: we bring beauty, we stir emotions.	\$200 if under, \$50 fee	10% flat fee for east coast and 15% for west coast







OVERSIZED SHIPMENTS 8' OR LONGER SHIP LTL AND MAY BE EXCLUDED FROM MANUFACTURERS FREIGHT ALLOWANCE

RESIDENTIAL DELIVERIES MAY INCUR SPECIAL HANDLING FEES

Manufacturer	Description	Min. Bill	Freight Allowance
 graypants	Territory: Southern Ohio Design friendly and Architectural Acoustic Lighting from recycled materials- Multi Pendant and Portables	\$0	Call For Freight Allowance
 IR-TEC Specializing in Building Sensors	Territory: All Ohio, All KY, Southern IN Interior, Exterior, Commercial, Sensors - Occupancy, Power, Daylighting	\$0	\$2,000
 interlux	Territory: Cincinnati, Dayton, Toledo, Cleveland, Akron Specification grade interior & exterior lighting <u>BRANDS</u> ALM – Decorative Solutions for large scale public spaces; Rings, Linear, Sconces & Custom Linea Light iLED – Small aperture downlights, Indoor and outdoor linear Stoane Lighting – Recessed and Surface, DALI and DMX Lighting point sources Sattler – Large scale, Contemporary pendant and sconces Whitegoods – Linear recessed, surface and downlights	\$0	\$15,000
 KETRA	Territory: Cincinnati, Dayton, Toledo, Sandusky Inspiring Light For Extraordinary Spaces. Humancentric, Tunable Whites and Full Palette Colors from 1400k to 10,000k, all seamlessly integrated into Lutron Controls	\$100	Plus Freight
 Light Efficient Design RemPhos	Territory: All Ohio LED Screw in retrofits, Pin-base retrofits, Fixtures, & Work Site Lighting	\$0	\$2,000
 LURA LINE LIGHTING	Territory: Cleveland, Akron, Canton, Youngstown Architectural LED Cylinders and Pendants Interior and Exterior	\$0	\$2,500
 LUTRON	Territory: Cincinnati, Dayton, Toledo, Sandusky Premier Architectural Lighting Controls, & Wallbox Dimmers	\$100 if under, \$10 fee	\$100
 [M] MP LIGHTING	Territory: Cincinnati, Dayton, Cleveland, Akron, Canton Architectural, Spotlights, Wall Mount and Pendants	\$100	Plus Freight
 NLS LIGHTING	Territory: All Kentucky, Toledo American Made, Designed, Engineered, and Fabricated Outdoor Lighting Poles/Site & Area/Architectural & Commercial/Wall/Flood/Bollard/Garage/Post Top	\$250	\$3,000
 PRIZM	Territory: All Ohio Architectural DMX-512/RGB, RGBW Tapelight, Flood Lights Wallgrazers and Flexible "Neon"	\$50	\$1,000
 PROlite LED Lighting	Territory: All Ohio LED High bays, Floods, Wallpacks, Flat Panels, Retrofit and Exterior	\$0	\$1,500
 sengled smart lighting expert	Territory: All Ohio Smart Lighting Systems	\$0	\$500
 shat-r-shield inc.	Territory: All Ohio Lighting & Lamps for Harsh Environments, Coated Safety Lamps, Wet Label Lamps, Hazardous Location Fixtures, Vaportights, High-Bays	\$150 if under, \$25 fee	\$3,000
 Sigtex Inc LIGHTING	Territory: Cincinnati, Dayton Whole Building Lighting Inverter Systems. Made in The USA	\$0	\$10,000
 SOLAIS LIGHTING GROUP	Territory: Cincinnati, Dayton Interior/Exterior/Commercial/Roadway/Decorative/Retrofit		
 Solera SOLAR LIGHTING	Territory: All Ohio Commercial Solar and Hybrid-Solar Lighting Products. Area lights, Flood lights and Wall Packs	\$0	\$2,000
 starfire lighting inc	Territory: All Ohio Architectural, Specification Grade Linear Lighting Solutions, Standard & Custom Lighting	\$0	Plus Freight

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STUDIO•M	Territory: All Ohio Decorative, Interior, Exterior, Trade, Contact Lighting	\$0	Call For Freight Allowance
	Territory: All Ohio American Made-Military Grade Industrial Lighting-High Wattage, High Temperature, Harsh Environment	\$0	\$4,000
	Territory: All Ohio Retro Kits, Linear Fixtures, High Bays, Outdoor, BAA & Poles	\$100 if under, \$25 fee	IL, IN, KY, MI, NC, OH, SC, PA, SC, VA, WV= \$1500 All other states, excluding AK & HI = \$2000
	Territory: All Ohio Specification grade linear with small apertures, various louvres, spots and wet location options, magnetic track, flexible extruded silicone luminaires.	\$0	\$10,000
	Territory: All Ohio High Powered LED Interior & Exterior Lighting Solutions for Energy & Design Build Spaces. Wide variety of Retrofit Down lights & Troffers	\$0	\$1,200
	Territory: All Ohio LED and Fiber Optic Lighting	\$0	Plus Freight
	Territory: All Ohio Full Offering of Design Build and Design Assist Commercial Lighting.	\$0	Call For Freight Allowance

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MAIN OFFICE & WAREHOUSE

2671 Crescentville Road Cincinnati, OH 45241
Office: 513-771-0002
Toll Free: 1-800-686-0020
Fax: 513-771-0011

NORTHERN OHIO OFFICE

10611 Washington St. Ste. E Chagrin Falls, OH 44023
Office: 440-543-8257
Toll Free: 1-800-686-6000