



RIFFLE & ASSOCIATES

ELECTRICAL AND LIGHTING MANUFACTURER REPRESENTATIVE



Manufacturer	Description	Min. Bill	Freight Allowance
ALEDRA	Territory: All Kentucky, All Ohio LED Lamps, Emergency Tube, Commercial, Industrial, Hazardous	\$300.00	\$2,000.00
ALLOY LED®	Territory: Ohio, Kentucky Interior Commercial Residential Tape and Channel	\$0.00	\$45 for ground shipping if paid within terms
 ARCHIPELAGO LIGHTING GROUP	Territory: All Kentucky, All Ohio Commercial & Consumer Lighting Products, Specializing in a Wide Variety of Products to Support the Growing Adoption of Energy Efficient LED Applications	\$100 - if under, \$25 fee	\$1,800.00
 Atlas Lighting Products	Territory: All Ohio American-made outdoor lighting products	\$0.00	\$1,000.00
 American Brass & Crystal <i>Creating a Finer Light</i>	Manufacturer of premium brass and crystal chandeliers and decorative lighting		
 breezeV ELECTRIC VEHICLE CHARGING	Territory: All Ohio Electrical vehicle charging by Light Efficient Design	\$0.00	\$5,000.00
CARRO USA SMART FANS LIGHTING	Territory: All Kentucky, All Ohio Interior, Exterior, Commercial, Residential, Fans	\$0.00	\$1,500.00
 CIP LIGHTING	Territory: All Ohio, SE Michigan U.S.-based manufacturer's rep group offering a broad portfolio of LED and architectural lighting		Freight Dependent
 CREE	Territory: Ohio (Minus Toledo / Lima) All Kentucky Commercial Specification Interior & Exterior	\$0.00	\$3000 poles plus freight
 Dainolite	Territory: All Kentucky, All Ohio Contemporary designed lighting. Pendants, Vanity, Chandeliers, Flush Mounts, Sconces, Lamps, Custom, and LED products.	\$150- if under \$15 fee	\$1,500.00
 DAY-O-LITE	Territory: Cincinnati, Dayton Specification Grade Interior, Interior Ambient. Recessed & Linear	\$250.00	\$5,000.00

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OVERSIZED SHIPMENTS 8' OR LONGER SHIP LTL AND MAY BE EXCLUDED FROM MANUFACTURERS FREIGHT ALLOWANCE

RESIDENTIAL DELIVERIES MAY INCUR SPECIAL HANDLING FEES



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ELECTRICAL AND LIGHTING MANUFACTURER REPRESENTATIVE



Manufacturer	Description	Min. Bill	Freight Allowance
	Territory: Ohio(except for Toledo) & Kentucky Full Offering of Commercial Lighting, Troffers, High-Bays, Downlights, and Exterior	\$0.00	\$1,750.00
	Territory: All Ohio, All KY, Southern IN Decorative lamps: night and day, whether they're on or off, they seduce, surprise, and inspire.	\$200 - if under \$50 fee	10% flat fee for east coast and 15% for west coast
	Territory: Toledo, Cleveland, and Columbus Interior Commercial Residential Tape and Channel	\$50 - if under \$25 fee	\$1,000 for distribution \$100 for partnered accounts
	Territory: All Ohio, All KY, Southern IN Interior, Exterior, Commercial, Sensors - Occupancy, Power, Daylighting	\$0.00	\$2,000.00
	Territory: Cincinnati, Dayton, Toledo, Cleveland, Akron Specification grade interior & exterior lighting	\$0.00	\$15,000.00
	Territory: All Ohio Inspiring Light For Extraordinary Spaces. Humancentric, Tunable Whites and Full Palette Colors from 1400k to 10,000k, all seamlessly integrated into Lutron Controls	\$500.00	\$3,500.00
	Territory: All Ohio Indoor, outdoor, LED lighting.	\$100.00	\$1,500.00
	Territory: All Ohio LED Screw in retrofits, Pin-base retrofits, Fixtures, & Work Site Lighting	\$0.00	\$2,000.00
	Territory: Cincinnati and Dayton Architectural Linear Lighting		\$5,000.00
	Territory: Cincinnati, Dayton, Cleveland, Akron, Canton Architectural, Spotlights, Wall Mount and Pendants	\$100.00	plus freight
	Territory: Cincinnati, Toledo Exit and Emergency	\$100.00	\$1500 *Inverters Plus Freight*
	Territory: All Ohio Interior decorative lighting		
	Territory: All Kentucky, All Ohio Interior Commercial Residential Linear	\$0.00	\$1500 Alaska, Hawaii, Canada FFA is \$3000

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photonus	Territory: All Ohio, SE Michigan Solar-powered outdoor lighting systems with grid-independent solutions		
sengled smart lighting expert	Territory: All Ohio Smart Lighting Systems	\$0.00	\$500.00
Signtex Inc LIGHTING	Territory: Cincinnati, Dayton Whole Building Lighting Inverter Systems. Made in The USA	\$0.00	\$10,000.00
Solera SOLAR LIGHTING™	Territory: All Ohio Commercial Solar and Hybrid-Solar Lighting Products. Area lights, Flood lights, and Wall Packs	\$0.00	\$2,000.00
STUDIO•M	Territory: All Ohio Decorative, Interior, Exterior, Trade, Contact Lighting	\$0.00	Call for freight allowance
TACTIK LIGHTING	Territory: All Ohio American Made-Military Grade Industrial Lighting-High Wattage, High Temperature, Harsh Environment	\$0.00	\$4,000.00
TECHBRITE SAVING ENERGY IN THE BEST POSSIBLE LIGHT	Territory: All Ohio Retro Kits, Linear Fixtures, High Bays, Outdoor, BAA & Poles	\$100 if under, \$25 fee	IL, IN, KY, MI, NC, OH, SC, PA, SC, VA, WV= \$1500 All other states, excluding AK & HI = \$2000 8' Freight Allowance to WA, OR, & CA: \$3,500 - \$3,000 all other states 4' Freight Allowance to OH, KY, IN, IL, MI, PA, WV, VA, NC, SC: \$1,500 - \$2,000 all other states
techoLED®	Territory: All Ohio Specification grade linear with small apertures, various louvres, spots and wet location options, magnetic track, flexible extruded silicone luminaires	\$0.00	\$10,000.00
TEKTRON® Reliable engineering. Futuristic design	Territory: All Ohio High Powered LED Interior & Exterior Lighting Solutions for Energy & Design Build Spaces. Wide variety of Retrofit Down lights & Troffers	\$0.00	\$1,200.00
TPR TPR ENTERPRISES, LTD.® www.tprlights.com	Territory: All Ohio LED and Fiber Optic Lighting	\$0.00	\$1,200.00

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UTOPIA LIGHTING	Territory: All Ohio Full Offering of Commercial Lighting, Troffers, High-Bays, Downlights, and Exterior	\$0.00	plus freight
zafferano AMERICA	Territory: All Ohio and Kentucky Distributor of Italian designer lighting in North America	\$125 - if under, \$15 Fee	Flat Shipping Rate Schedule

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MAIN OFFICE & WAREHOUSE

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