



# RIFFLE & ASSOCIATES

ELECTRICAL AND LIGHTING MANUFACTURER REPRESENTATIVE






www.riffleassoc.com

Manufacturer	Description	Min. Bill	Freight Allowance
ALEDDRA	<b>Territory: All Kentucky, All Ohio</b> LED Lamps, Emergency Tube, Commercial, Industrial, Hazardous	\$300	\$2,000
ARCHIPELAGO LIGHTING GROUP	<b>Territory: All Kentucky, All Ohio</b> Commercial & Consumer Lighting Products, Specializing in a Wide Variety of Products to Support the Growing Adoption of Energy Efficient LED Applications.	\$100 if under, \$25 fee	\$1,800
Atlas American Lighting	<b>Territory: All Ohio</b> American made outdoor lighting products	\$0	\$1,000
breezeEV ELECTRIC VEHICLE CHARGING	<b>Territory: All Ohio</b> Electrical vehicle charging by Light Efficient Design	\$0	\$5,000
CARRO USA SMART FANS   LIGHTING	<b>Territory: All Kentucky, All Ohio</b> Interior, Exterior, Commercial, Residential, Fans		Call For Freight Allowance
C-Flex	<b>Territory: Columbus, Cincinnati, Dayton, Toledo</b> Architectural, Small Aperture Downlights, New Cylinders, Multiple Optics, New Construction, Renovation, Made In America	\$0	\$2,000
CREE	<b>Territory: Ohio(except for Toledo, Lima) All Kentucky</b> Commercial Specification Interior & Exterior, Exterior-Site Lighting, Roadway, Streetscape, Area Lights. Wall packs, Flood Lighting. Canopy Lighting, Interior-Troffers, Downlights, Linear, Highbays	\$0	\$3,000 Poles Plus Freight
Dainolite	<b>Territory: All Kentucky, All Ohio</b> Contemporary designed lighting. Pendants, Vanity, Chandeliers, Flush Mounts, Sconces, Lamps, Custom and LED products.	\$150 if under, \$15 fee	\$1,500
DAY-O-LITE	<b>Territory: Cincinnati, Dayton</b> Specification Grade Interior, Interior Ambient. Recessed & Linear	\$250	\$5,000
enVisionLED	<b>Territory: Ohio(except for Toledo) &amp; Kentucky</b> Full Offering of Commercial Lighting, Troffers, High-Bays, Downlights, and Exterior	\$0	\$1,750
ETI SOLID STATE LIGHTING INC.	<b>Territory: All Ohio</b> Manufacturer of Residential, Commercial/Industrial, and Horticultural LED Lighting for Indoor and Outdoor Applications	\$0	\$1,499
FOSCARINI	<b>Territory: All Ohio, All KY, Southern IN</b> Foscarini imagines, develops and produces decorative lamps: night and day, whether they're on or off, they seduce, surprise and inspire. Foscarini lights are conceived as design objects that transform spaces: we bring beauty, we stir emotions.	\$200 if under, \$50 fee	10% flat fee for east coast and 15% for west coast
IR-TEC Specializing in Building Sensors	<b>Territory: All Ohio, All KY, Southern IN</b> Interior, Exterior, Commercial, Sensors - Occupancy, Power, Daylighting	\$0	\$2,000



\*OVERSIZED SHIPMENTS 8' OR LONGER SHIP LTL AND MAY BE EXCLUDED FROM MANUFACTURERS FREIGHT ALLOWANCE\*

\*RESIDENTIAL DELIVERIES MAY INCUR SPECIAL HANDLING FEES\*

Manufacturer	Description	Min. Bill	Freight Allowance
	<b>Territory: Cincinnati, Dayton, Toledo, Cleveland, Akron</b> Specification grade interior & exterior lighting  BRANDS <b>ALM</b> – Decorative Solutions for large scale public spaces; Rings, Linear, Sconces & Custom <b>Linea Light iLED</b> – Small aperture downlights, Indoor and outdoor linear <b>Stoane Lighting</b> – Recessed and Surface, DALI and DMX Lighting point sources <b>Sattler</b> – Large scale, Contemporary pendant and sconces <b>Whitegoods</b> – Linear recessed, surface and downlights	\$0	\$15,000
	<b>Territory: Cincinnati, Dayton, Toledo, Sandusky</b> Inspiring Light For Extraordinary Spaces. Humancentric, Tunable Whites and Full Palate Colors from 1400k to 10,000k, all seamlessly integrated into Lutron Controls	\$100	Plus Freight
	<b>Territory: All Ohio</b> LED Screw in retrofits, Pin-base retrofits, Fixtures, & Work Site Lighting	\$0	\$2,000
	<b>Territory: Cleveland, Akron, Canton, Youngstown</b> Architectural LED Cylinders and Pendants Interior and Exterior	\$0	\$2,500
	<b>Territory: Cincinnati, Dayton, Toledo, Sandusky</b> Premier Architectural Lighting Controls, & Wallbox Dimmers	\$100 if under, \$10 fee	\$100
	<b>Territory: Cincinnati, Dayton, Cleveland, Akron, Canton</b> Architectural, Spotlights, Wall Mount and Pendants	\$100	Plus Freight
	<b>Territory: Cincinnati, Toledo</b> Exit and Emergency	\$100	\$1500 *Inverters Plus Freight*
	<b>Territory: All Ohio, All KY</b> Glass lighting Handmade in Beacon, NY, Each piece is hand-blown,		
	<b>Territory: All Ohio</b> Smart Lighting Systems	\$0	\$500
	<b>Territory: All Ohio</b> Specification Grade LED Lighting and Coated Safety Lamps, Lighting & Lamps for Harsh Environments, Coated Safety Lamps, Wet Label Lamps, Hazardous Location Fixtures, Vaportights, High-Bays	\$150 if under, \$25 fee	\$3,000
	<b>Territory: Cincinnati, Dayton</b> Whole Building Lighting Inverter Systems. Made in The USA	\$0	\$10,000
	<b>Territory: All Ohio</b> Commercial Solar and Hybrid-Solar Lighting Products. Area lights, Flood lights and Wall Packs	\$0	\$2,000
	<b>Territory: All Ohio</b> Decorative, Interior, Exterior, Trade, Contact Lighting	\$0	Call For Freight Allowance
	<b>Territory: All Ohio</b> American Made-Military Grade Industrial Lighting-High Wattage, High Temperature, Harsh Environment	\$0	\$4,000
	<b>Territory: All Ohio</b> Retro Kits, Linear Fixtures, High Bays, Outdoor, BAA & Poles	\$100 if under, \$25 fee	IL, IN, KY, MI, NC, OH, SC, PA, SC, VA, WV= \$1500 All other states, excluding AK & HI = \$2000
	<b>Territory: All Ohio</b> Specification grade linear with small apertures, various louvres, spots and wet location options, magnetic track, flexible extruded silicone luminaires.	\$0	\$10,000

\*OVERSIZED SHIPMENTS 8' OR LONGER SHIP LTL AND MAY BE EXCLUDED FROM MANUFACTURERS FREIGHT ALLOWANCE\*

\*RESIDENTIAL DELIVERIES MAY INCUR SPECIAL HANDLING FEES\*

Manufacturer	Description	Min. Bill	Freight Allowance
	<b>Territory: All Ohio</b> High Powered LED Interior & Exterior Lighting Solutions for Energy & Design Build Spaces. Wide variety of Retrofit Down lights & Troffers	\$0	\$1,200
	<b>Territory: All Ohio</b> LED and Fiber Optic Lighting	\$0	Plus Freight

\*OVERSIZED SHIPMENTS 8' OR LONGER SHIP LTL AND MAY BE EXCLUDED FROM MANUFACTURERS FREIGHT ALLOWANCE\*

\*RESIDENTIAL DELIVERIES MAY INCUR SPECIAL HANDLING FEES\*

**MAIN OFFICE & WAREHOUSE**

2671 Crescentville Road Cincinnati, OH 45241  
 Office: 513-771-0002  
 Toll Free: 1-800-686-0020  
 Fax: 513-771-0011

**NORTHERN OHIO OFFICE**

10611 Washington St. Ste. E Chagrin Falls, OH 44023  
 Office: 440-543-8257  
 Toll Free: 1-800-686-6000